

TOP 25 SINGLE-FAMILY DETACHED BUILDERS

RANK	COMPANY NAME	2012 REVENUE	2012 CLOSINGS
1	D.R. Horton Inc.	\$4,557,420,000	19,954
2	PulteGroup Inc.	\$4,552,412,000	16,505
3	Lennar Corp.	\$3,492,177,000	13,802
4	NVR Inc.	\$3,121,244,000	9,843
5	Toll Brothers Inc.	\$1,882,780,000	3,284
6	Hovnanian Enterprises Inc.	\$1,726,237,000	5,356
7	KB Home	\$1,548,432,000	6,282
8	Taylor Morrison	\$1,369,452,000	4,014
9	The Ryland Group	\$1,263,120,000	4,809
10	Standard Pacific Homes	\$1,207,129,000	3,329
11	Meritage Homes Corp.	\$1,188,019,000	4,239
12	M.D.C. Holdings Inc.	\$1,150,998,000	3,740
13	Beazer Homes	\$996,059,000	4,428
14	Weyerhaeuser Real Estate Company	\$870,351,717	2,314
15	David Weekley Homes	\$861,000,000	2,476
16	Shea Homes	\$762,268,000	1,921
17	M/I Homes Inc.	\$746,000,000	2,765
18	The Villages of Lake Sumter	\$721,532,779	2,850
19	A. G. Spanos Companies	\$679,000,000	4,475
20	Highland Homes Ltd.	\$626,200,000	1,741
21	Ashton Woods Homes	\$533,267,837	1,802
22	The Drees Co.	\$521,972,000	1,497
23	Perry Homes LLC	\$453,687,000	1,608
24	Bozzuto Homes Inc.	\$469,899,999	2,603
25	MHI (McGuyer Homebuilders, Inc.)	\$407,600,000	1,461

TOP 25 MULTI-FAMILY BUILDERS

RANK	COMPANY NAME	2012 REVENUE	2012 CLOSINGS
1	PulteGroup Inc.	\$925,378,000	3,224
2	A. G. Spanos Companies	\$679,000,000	4,393
3	Lennar Corp.	\$665,435,000	2,554
4	Toll Brothers Inc.	\$572,243,000	2,005
5	Bozzuto Homes Inc.	\$649,899,999	1,801
6	D.R. Horton Inc.	\$416,988,000	3,002
7	The NRP Group LLC	\$300,000,000	862
8	Lincoln Property Company	\$295,250,000	1,161
9	Shea Homes	\$279,557,000	2,057
10	Clark Builders Group LLC	\$258,161,365	763
11	Epcon Communities Franchising Inc.	\$235,687,785	1,275
12	Wood Partners	\$228,100,000	944
13	Standard Pacific Homes	\$195,194,000	1,629
14	Fortune-Johnson Inc.	\$192,000,000	409
15	Hovnanian Enterprises Inc.	\$173,242,000	258
16	Harkins Builders Inc.	\$168,000,000	856
17	The Ryland Group	\$164,205,600	563
18	Embrey Partners Ltd	\$156,601,588	465
19	EYA LLC	\$139,221,044	179
20	M/I Homes Inc.	\$131,000,000	463
21	NeighborWorks America	\$120,043,520	379
22	Weyerhaeuser Real Estate Co.	\$111,530,408	284
23	Polygon Northwest Co.	\$107,042,126	100
24	Van Metre Companies	\$102,512,187	205
25	Miller and Smith	\$96,000,000	302

TOP 25 LAND SELLERS

RANK	COMPANY NAME	2012 TOTAL LAND SALES
1	Weyerhaeuser Real Estate Co.	\$192,489,413
2	PulteGroup Inc.	\$106,498,000
3	Lennar Corp.	\$89,055,000
4	Albert D. Seeno Construction Co. / Discovery Builders	\$66,532,000
5	Standard Pacific Homes	\$46,706,000
6	Shea Homes	\$34,337,000
7	Miller and Smith	\$33,000,000
8	Hovnanian Enterprises Inc.	\$31,798,000
9	D.R. Horton Inc.	\$26,341,000
10	ICI Homes	\$21,622,000
11	MHI (McGuyer Homebuilders, Inc.)	\$21,000,000
12	Hunt Companies Inc.	\$20,115,900
13	WCI Communities	\$19,338,000
14	The Drees Company	\$17,386,000
15	Sares-Regis Group	\$17,012,000
16	Woodside Homes	\$15,000,000
17	American Classic Homes	\$14,913,000
18	Van Metre Companies	\$12,594,413
19	Elliott Homes	\$12,435,000
20	Centerline Homes	\$11,671,799
21	HHHunt Corp.	\$10,506,155
22	M/I Homes Inc.	\$9,900,000
23	Beazer Homes	\$9,618,000
24	Home Creations	\$9,500,000
25	Meritage Home Corp.	\$9,314,000

SOURCE: PROFESSIONAL BUILDER HOUSING GIANTS REPORT, 2013

2013 HOUSING GIANTS

STATE-BY-STATE

