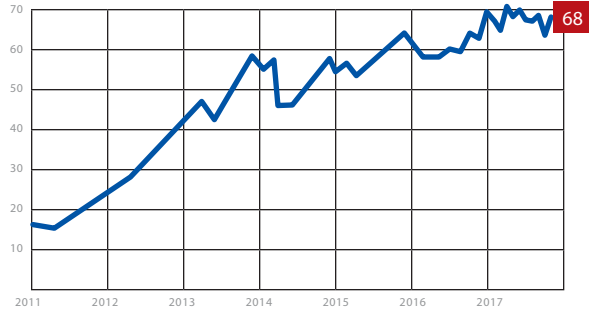
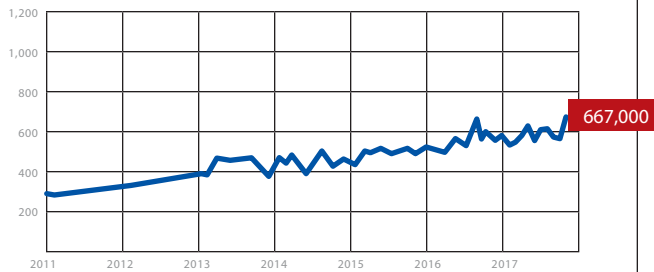


HOUSING MARKET SNAPSHOT

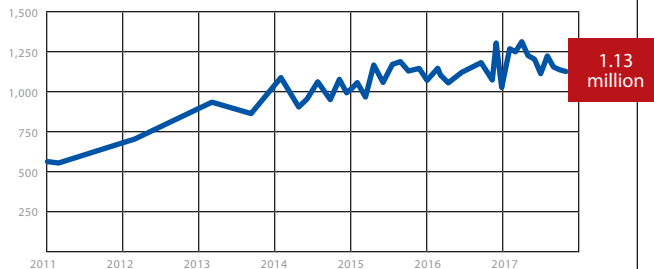
BUILDER CONFIDENCE ROSE



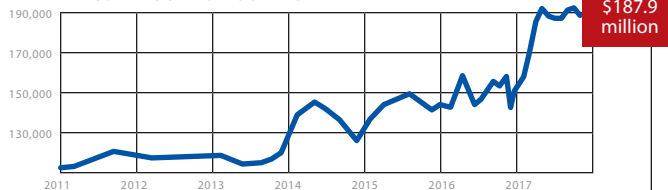
NEW-HOME SALES INCREASED



HOUSING STARTS DECLINED



REMODELING SPENDING DIPPED



Builder confidence increased four points in October to 68, according to the NAHB/Wells Fargo Housing Market Index. New-home sales increased 19 percent in September, while housing starts from August to September decreased 0.4 percent, based on seasonally adjusted annual rates. September's remodeling spending dropped 0.5 percent to a seasonally adjusted annual rate of \$187.9 million.

LOOKING FORWARD TO THE 2018 BUILDERS' SHOW

NAHB's International Builders' Show, the largest residential and light-construction trade show in North America, will be held Jan. 9 through 11, 2018, in Orlando, Fla., at the Orange County Convention Center.

Once again this year, NAHB has joined forces with the Kitchen & Bath Industry Show (KBIS) for Design & Construction Week. All Builders' Show attendees can also attend KBIS. Both shows will have exhibits in the West and South Buildings of the convention center. The Builders' Show Outdoor Exhibits will be in the parking lot behind the West Building.

All NAHB members are welcome and encouraged to attend Meeting of the Members, a chance to learn about how the Association's grassroots work guides its direction and activities. Meeting of the Members will take place from 8 a.m. to 9:30 a.m. on Wednesday, Jan. 10, in the West Concourse, Level IV, Valencia Ballroom. Shark Tank TV personality Daymond John will join the meeting to offer his ideas on entrepreneurship.

Fully registered attendees will be able to choose from more than 140 educational sessions on a wide range of housing industry topics. NAHB "Centrals," free to all IBS registrants, offer the opportunity to network and learn about the latest trends in remodeling, custom building, 55-plus housing, sales and marketing, design, and multifamily construction.

This year at the International Builders' Show, there will be two show homes offering the latest in design and technological innovation for residential construction professionals. The New American Home, located in the Bella Collina golf community in Monteverde, and The New American Remodel, in Winter Park, are both a short shuttle bus ride from the Convention Center. Complimentary tickets to the two show homes are available on a first-come, first-served basis at The New American/Remodeled Home tour booth located in the West Concourse, Level II, Hall C Lobby, #W38 and #W39 starting at 7 a.m. on each show day.

Learn more about the many special events at buildersshow.com/events or by downloading the show app at buildersshow.com/app. [PB](#)

ABOUT NAHB: THE NATIONAL ASSOCIATION OF HOME BUILDERS IS A WASHINGTON, D.C.-BASED TRADE ASSOCIATION REPRESENTING MORE THAN 140,000 MEMBERS INVOLVED IN HOME BUILDING, REMODELING, MULTIFAMILY CONSTRUCTION, PROPERTY MANAGEMENT, SUBCONTRACTING, DESIGN, HOUSING FINANCE, BUILDING PRODUCT MANUFACTURING, AND OTHER ASPECTS OF RESIDENTIAL AND LIGHT COMMERCIAL CONSTRUCTION. FOR MORE, VISIT NAHB.ORG.